**CONTRACT MANAGEMENT AND CONTRACTOR’S PERFORMANCE IN UGANDA’S PUBLIC SECTOR: A CASE STUDY OF MINISTRY OF TRADE, INDUSTRY AND COOPERATIVES**

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Key Words: Contract Management, Contractor’s Performance, Public Sector, Ministry of Trade, Industry and Cooperatives.

**Introduction**

The study is to examine the relationship between contract management and contractors’ performance in Ministry of Trade, Industry and Cooperatives in Uganda.

**Objectives**

It was guided by three objectives i)To examine the relationship between contract administration and contractors’ performance in MTIC, ii) examine the relationship between delivery management and contractors’ performance in MTIC, iii) To examine the relationship between relationship management and contractors’ performance in MTIC.

**Methodology**

The study adopted a descriptive research design; the data was categorised under both qualitative and quantitative approaches. The study population was 191 and a sample size of 129 respondents of which only 101 participated.

**Key study findings**

Results revealed that the most effective contributor to contractor’s performance is delivery management (R Square of 71.5%), followed by relationship management (R Square of 71.3%) and the least contributor is contract administration (Adjusted R Square of 53.7%). The test also revealed that MTIC contract management has a statistically significant positive relationship with contractors’ performance since all p values were below the alpha of 0.05 and as such the null hypothesis was rejected.

**Recommendation**

In recommendation, it is suggested that MTIC management should also formulate a strategy frame work to control and eliminate corruption within the course of framework contract management. It is also recommended that the management of MTIC should recruit more qualified personnel to take control and full management of contracts rather than solely leaving the control to one person (project manager).

**Key references**

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